

BMW GROUP Q3-24 & FY-24-25 consensus

of estimates included: 18

Estimates collected between October 10 and October 15, 2024

In € million (unless stated otherwise)

BMW Group	Q3-24	FY-24	FY-25
Retail sales (in units)	-	2.082.859	2.130.448
Revenues	33.306	149.314	152.928
Cash R&D expenditure	1.975	8.242	8.018
EBIT	1.651	12.546	13.395
EBT	1.611	12.463	13.359
Net income	1.000	8.440	9.065
EPS - ordinary share (in €)	1,52	13,01	14,18
DPS - ordinary share (in €)	-	4,84	5,15
Automotive segment			
Revenues	27.292	126.182	129.221
EBIT	757	8.370	9.771
EBT	513	8.416	10.121
Motorcycles segment			
Revenues	651	3.170	3.259
EBIT	16	206	240
EBT	11	202	253
Financial services segment			
Revenues	9.366	37.878	38.967
EBIT	682	2.812	2.808
EBT	566	2.775	2.859
Other entities & eliminations			
Revenues	(3.588)	(15.717)	(16.120)
EBIT	164	1.032	506
Cash flow			
Free Cash Flow Automotive Segment*	-643	4.221	6.290
Margins			
Group EBIT margin	5,0%	8,4%	8,8%
Group EBT margin	4,8%	8,3%	8,7%
Automotive segment EBIT margin	2,8%	6,6%	7,6%
Motorcycles segment EBIT margin	2,4%	6,5%	7,4%

*CF from operating activities minus CF from investing activities adjusted for marketable securities and term deposits

Disclaimer

The consensus figures are arithmetic averages of estimates received from analysts. BMW AG approached 23 analysts covering BMW in their regular reports to provide their estimates in the format of the above excel sheet. 18 have been included in the consensus to arrive at the figures in the table above.

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