

**BMW
GROUP**



ROLLS-ROYCE
MOTOR CARS LTD

450 km
130
D 60 km/h
1.2 km
80%

42%
PWR
0.52

1.20 Max



BMW GROUP: Pre-Close Call to 31 December 2024.

28TH JANUARY 2025.

DISCLAIMER.

The information provided is provisional and may be subject to adjustments.

The official financial statements will be provided in our 2024 report, which we will release on March 14th 2025.

Statements about future performance of BMW AG are forward-looking and based on current expectations. They are subject to risks and uncertainties, and final results may differ.



GLOBAL RETAIL SALES. SLIGHT DECREASE IN LINE WITH REVISED GUIDANCE.

Units in k.



* Technical action in Q3 due to integrated braking system (IBS)

BMW GROUP BEV RETAIL SALES. SIGNIFICANT INCREASE IN LINE WITH GUIDANCE.

Units in k.



Share of total FY sales.

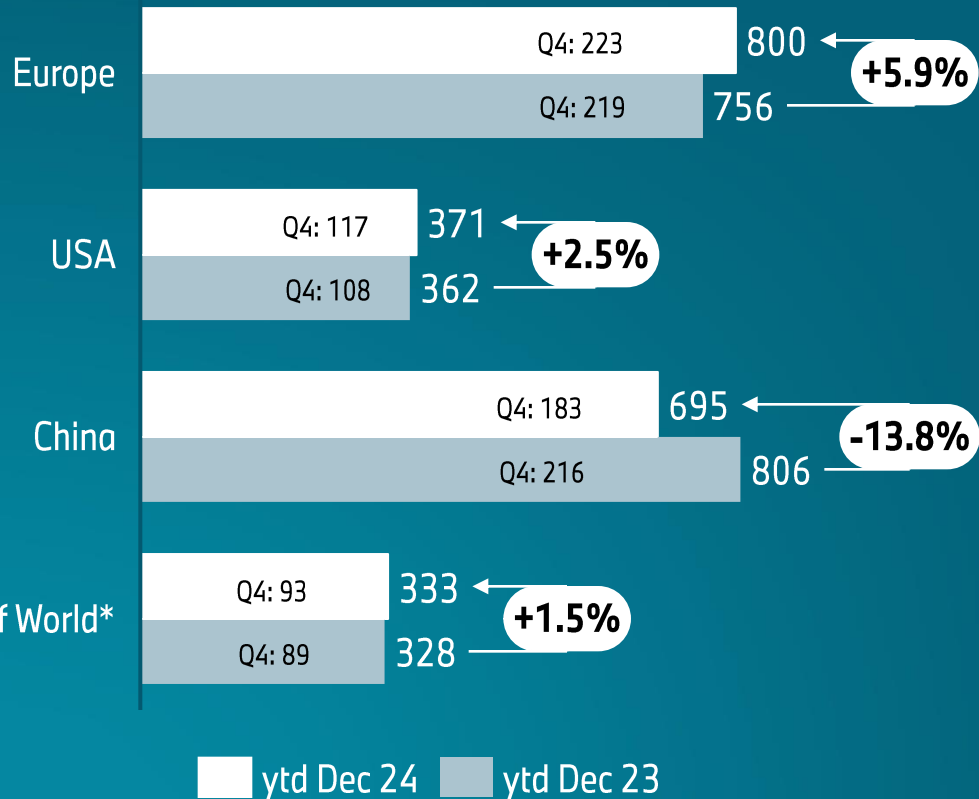
17.4% BEV

xEV **24.2%**

BMW BRAND GROWTH IN ALL REGIONS OUTSIDE CHINA. 16.7% BEV AND 24.2% xEV SHARE GLOBALLY.

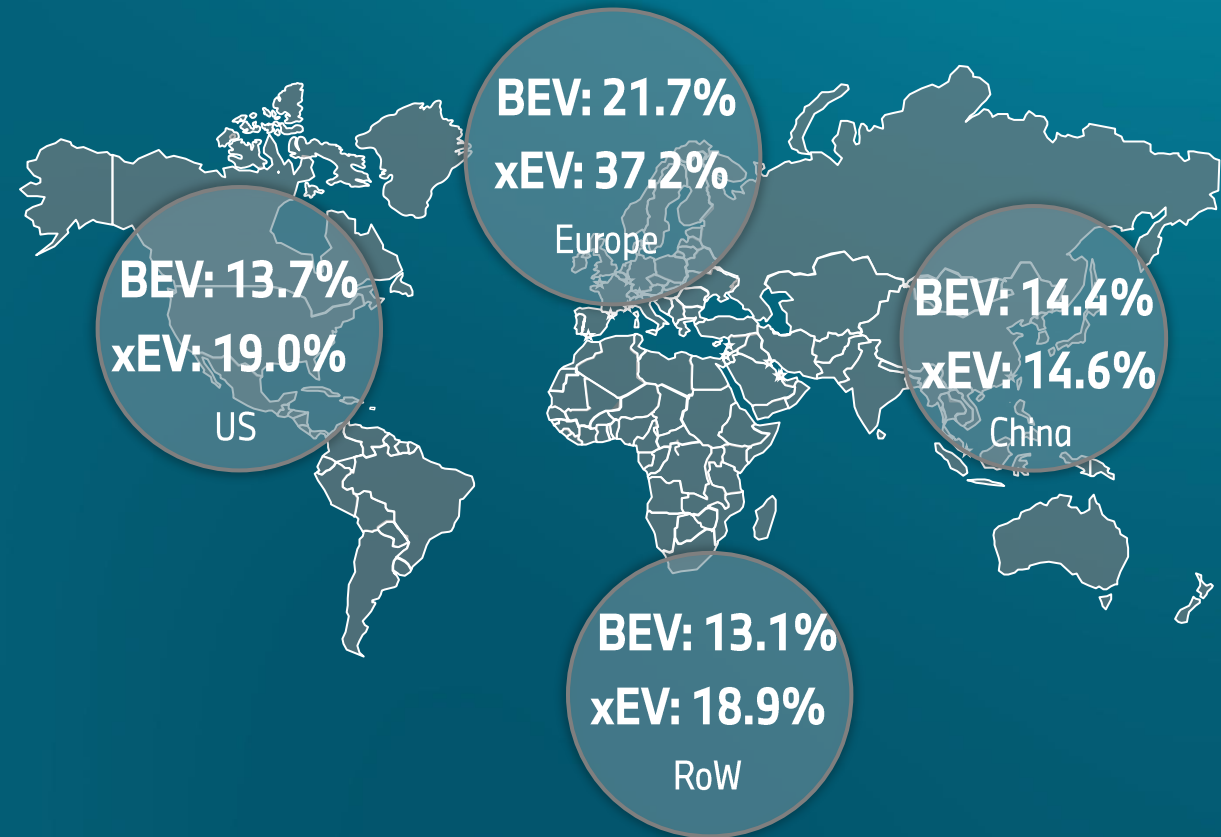
REGIONAL SALES.

Units in k.



BEV / xEV SHARE PER REGION.

In % of total YTD Dec. 2024.



* Rest of world includes Asia except of China / Americas except USA.

SUMMARY KEY MESSAGES REGARDING EXPECTED FINANCIALS IN Q4 2024 AND FULL YEAR 2024.

Segment Automotive	<ul style="list-style-type: none"> ▪ Volume/mix/price headwind in Q4 2024 vs same period in previous year (incl. sequential mix tailwind). ▪ Input cost inflation headwind in Q4 2024 vs same period last year. ▪ Capitalized fixed cost headwind in Q4 2024 linked to unwinding inventory to the same level as the start of 2024. ▪ Margin improvement sequentially versus Q3 2024 that was impacted by IBS. Margin decline year-on-year versus Q4 2023. FY 2024 EBIT margin in the lower half of the full-year adjusted corridor of 6-7%. ▪ Full year FCF >4bn.
Segment Financial Services	<ul style="list-style-type: none"> ▪ Financial burden in Q4 2024 from additional provisions in connection with commercial finance business in China and the UK consumer lending landscape.
Segment Other / Eliminations	<ul style="list-style-type: none"> ▪ On aggregate, no major contribution to Group EBT expected in Q4 2024.
Group	<ul style="list-style-type: none"> ▪ Peak CAPEX & R&D – absolute and ratio – in 2024. ▪ Q4 2024 Group EBT expected to be significantly below last year's level.

CONSUMPTION AND EMISSION DATA.

MINI Aceman SE.

Fuel consumption in kWh/100km WLTP: 14.7

CO₂-emissions in g/km: 0

CO₂-Class: A

BMW iX1 xDrive30.

Fuel consumption in kWh/100km WLTP: 17.1-17.4

CO₂-emissions in g/km: 0

CO₂-Class: A

BMW X3 20 xDrive.

Fuel consumption in l/100km WLTP: 7.6

CO₂-emissions in g/km: 172

CO₂-Class: F

BMW M5 Touring.

Fuel consumption in l/100km WLTP (combined): 2.0

CO₂-emissions in g/km: 45

CO₂-Class combined: B